



# M. Jason Morgan

Nashville, TN, USA

20+ years healthcare industry  
Independent entrepreneur  
Paramedic & Community Volunteer  
Pilot, Runner, Dog Lover

## Jason's Story

At age 10, I sold stationery door-to-door. At 35, I founded a multi-million dollar health IT company. Years later, the entrepreneurial spirit continues. I think beyond the current situation. For every client, I contemplate:

*What's possible? What can we do better?*

## Jason's Skills

SQL and Data Analysis	12 years
Cerner Millennium	10 years
Consulting & Advisement	10 years
Project Management	9 years
Self-Employment	8 years
Executive Management & Leadership	6 years
Capital Development, Marketing & Sales	4 years
Finance & Accounting	4 years
Microsoft Office, Power BI, CRM, & GP	3 years
Epic	2 years
IBM SPSS Modeler, QlikView	<i>just beginning</i>
Data Science & Analytics	<i>up next</i>

## Jason's Goals

<b>Personal</b>	to teach, inspire, and motivate others to succeed.
<b>Physical</b>	to run a marathon.
<b>Commercial</b>	to profit.
<b>Professional</b>	to develop unique solutions that exceed client expectations.
<b>Leadership</b>	to develop a podcast titled "Confessions of a Former CEO"
<b>Healthcare</b>	to think beyond "Patient" and start thinking "Customer"

## Jason's Accomplishments

- Founded health IT company, raised \$10M in private capital, acquired one subsidiary, employed 100+, and delivered EHR & RCM services to customers in 22 states. Won Nashville's Best Places to Work 2 years in a row. Employer in residence with Belmont University MBA program.
- Guided online retailer to a single-year 100% increase in sales revenue (\$3M to \$7M), established finance and accounting function, created strategic plan, and brought in first private investor and first acquisition simultaneously.
- Transitioned an academic hospital from full-suite Cerner to Epic, including custom program to migrate over 1 million patients & 5 million results.
- Managed a PharmNet optimization project, chartered and funded a \$2M pharmacy robotics project, and led the certification of a new \$500M hospital in urban Chicago.
- Implemented full-suite Cerner Millennium at 3-hospital health system.
- Chair-Elect and Member of Vanderbilt University Patient and Family Advisory Council.
- American College Healthcare Executives, member 5 years.